

# DISTRICT LEADER BIOGRAPHICAL INFORMATION



Candidate's Name: Robert Graves

Candidate's Office: Project Quality Director District Number: 17

Toastmasters member since: 2005 - 3 months, 2007 (3 months) 12-11-2011 -> present.

Education: B.S. Geology, M.S. Geochemistry - 1/3 through M.B.A.

Toastmasters offices held and terms of service:  
1AA - July 1, 2012 - June 30, 2013, VPE July 1, 2013 - Jan 30, 2014; Pres July 1, 2015 - June 30, 2016. Asst AD Dec 2013 - June 30, 2014 ADEL July 1, 2014 - June 30, 2015, DD July 1, 2015 - June 30, 2016. CGD August 28, 2016 - June 30, 2017, VTPR July 1, 2016 - June 30, 2017 Ambassador Nov 4, 2013 - present

Toastmasters honors and recognition:  
ACP(1), ACC(1), ACS(1), ALB(5), ALS(1) CC(5) CL(6) DTM(1) HPL(1), sponsor 3 members, June 1, 2016. ~~VPE~~ VOE coach; cross talker coach 6/20-16 sponsored 5 members in 2015 + 2016.

Relevant work experience and how it relates to Toastmasters and your role as a District officer:  
Managing others; presenting presentations to clients and internally; meetings; delegating responsibilities to others; cold calling; communicating through speeches; discussions; negotiations etc.

What experience do you have in strategic planning?  
I set a SMART goal the past 2 years to obtain 12 education awards; I obtained 12 last year and have obtained 9 so far and am on target for my goal. I set a goal of 10 clubs this year and have started 1 and 1 has failed. I anticipate starting 5 clubs this year. I am trying to use resources properly, and not waste opportunities.

What experience do you have in the area of finance?  
I was VP Op for a small company that grew from 400k to 1.4M in the 6.5 years I was associated with it. I was continually heading balance and other tables looking a resources, labor costs, applying for city supplied loans/grants and utilizing them properly. creating budget; proposals for projects, and project management/planning

What experience do you have in developing procedures?

I write policy & procedures daily. Including HACCP plans and how/why we collect data and what we do with that data. How that data collection and results guides the direction of the organization and how we use resources to obtain our goal.

What lessons did you learn from previous leadership positions?

You can't always get what you want, but if you put in the effort you will get what you need. The Early bird gets the worm. Follow through makes things happen. Working ~~hard~~ and helping others grow helps you grow. When you respect others you respect yourself.

Why do you want to serve as a district officer?

I want to increase my knowledge helping others. I have been receiving training through DEC & mid-year training through toetmasters and I want to give my knowledge to others that will help them grow and become better at their jobs & increase skills & be more confident

In your opinion, what are the district mission's major objectives and how would you work to achieve them?

1) Club growth & member retention - I will help the next CGD w/ basis and how to get there. 2) training & Education awards; I will help others to grow and achieve their goals. 3) personal development. I will help others to learn through training ~~to~~ develop confidence in themselves

Additional information about yourself:

I forgot one thing to add to awards: I completed coaching Cross Talkers in June 2016, with them becoming Presidential Distinguished, something that hadn't happened to that club in a long time, and helped South Towne Orators my home club to become Select Distinguished in June 2016, something that they hadn't done in a long time either.